

Contracts, uncertainty and capturing value

Dr Mary Stewart | 27 August, 2018

energetics<sup>\*</sup>

## Agenda



Energy costs

Costs will remain high

The role of renewables

Where to next



## What does your energy dollar buy?

\$ 0.024 \$ 0.014 \$ 12.302 \$ 12.000 \$ 0.78 \$ 12.78 \$ 1.41 \$ 0.000 \$ 0.000 \$ 0.000 \$ 0.000 \$ 0.000 \$ 1.41







#### **Retail charges**

- Consumption (kWh)
- Peak, shoulder and off peak



#### **Network**

- Fixed (day)
- Capacity (kVA and rolling kVA)
- Demand (kWh)



#### **Environmental**

- LRET (kWh)
- SRES (kWh)

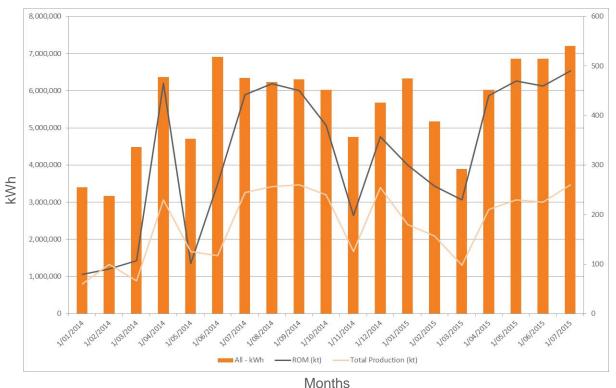


#### Other contestable

- Market (kWh)
- Metering (day)

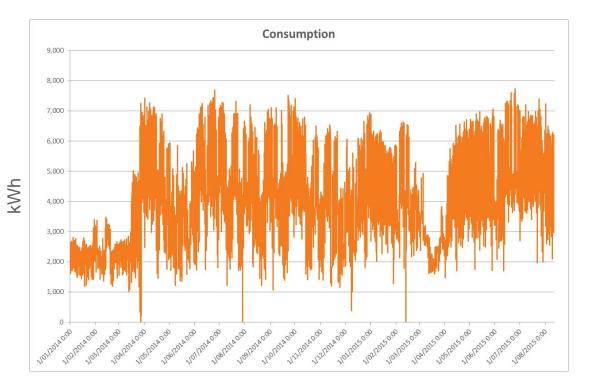










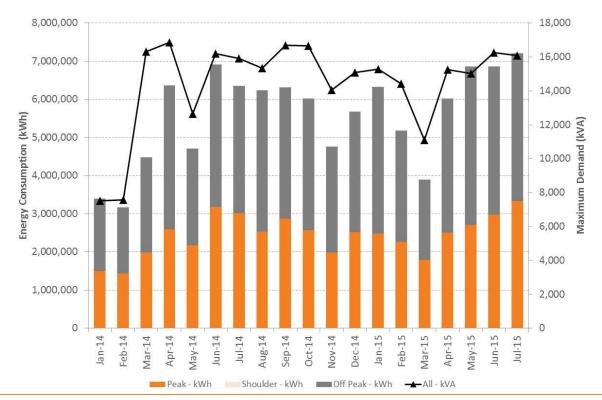


18 months of interval data

Days

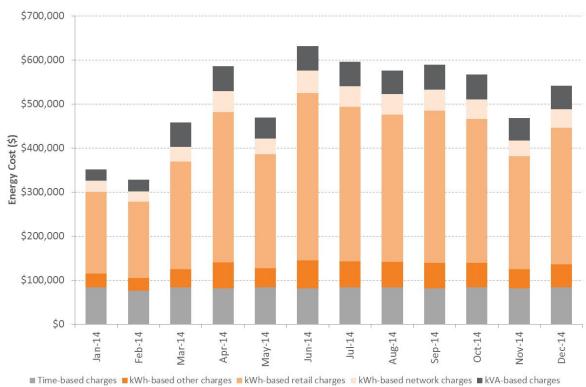






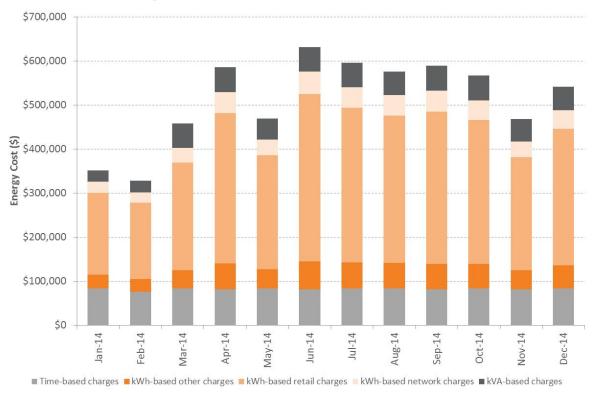
## Applying differential costs

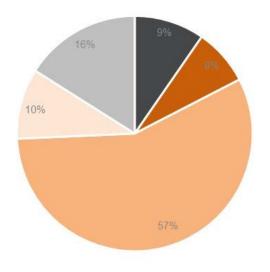




# Applying differential costs

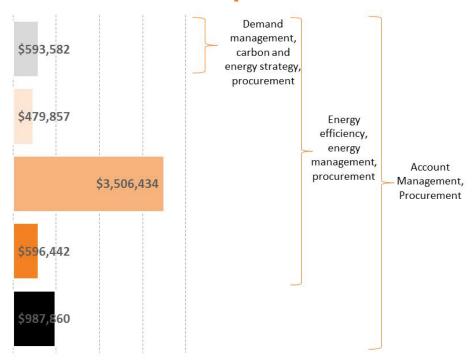






## How can this be improved?





energetics energetics

## The bigger picture



#### Lower total energy demand has multiple benefits



Reduces the size of any installed site generation capacity



Reduces demands on aging reticulation equipment and associated connection costs



Improves the case for renewables on site

Changing the energy cost profile over time can extend mine life







- Energy savings are typically under-estimated when treated as a fixed cost: \$ per kWh
- Consider impacts of reductions in:





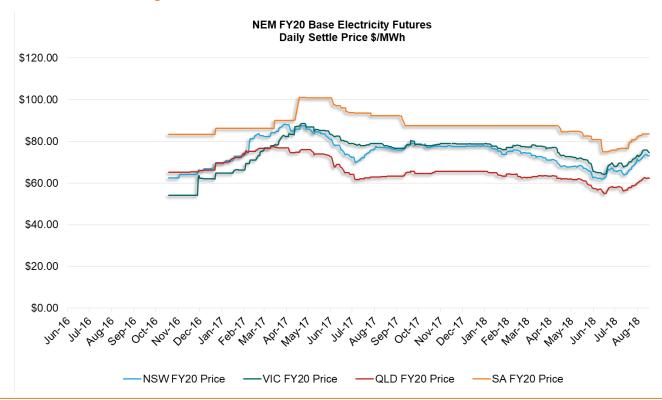
- Energy costs should be encoded as non-linear functions in business cases and optimisation
  - Time
  - kWh
  - kVa





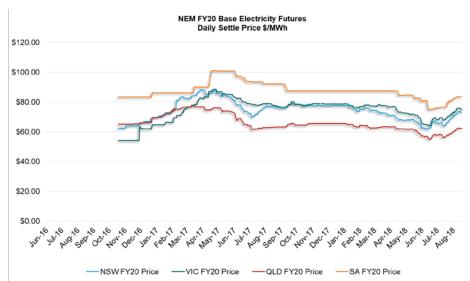
# Energy futures contract prices for 2020 delivery

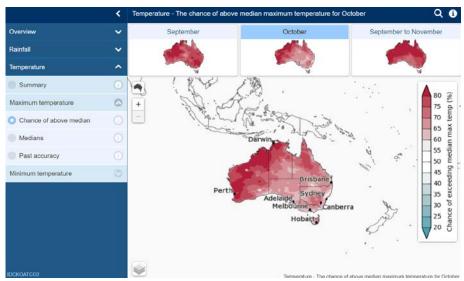




# Energy futures contract prices for 2020 delivery







http://www.bom.gov.au/climate/outlooks/#/temperature/maximum/median/monthly/1





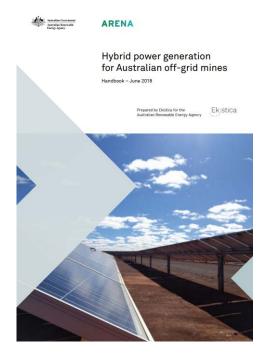


Drivers	Description	Impact
Supply factors	Availability of inputs, constraints in existing generating assets, fuel costs	Mainly inflationary
Demand factors	Demand from other sectors (industrial and manufacturing reducing), uptake of behind the meter solar	Deflationary
State regulations	Changes to environmental certificates, support for renewables projects	Deflationary
Federal regulations	Changes to RET, energy and climate policy TBC	TBC



## Incremental hybridisation

- Secure long term prices for part of your load
  - Manage Environmental costs
  - Additional funding sources (CEFC, ARENA)
- Flatten site load, reduce or shift peaks
  - Reduce total consumption and total price
  - Role of site reticulation systems
- Batteries prices are tumbling, will enhance uptake of renewables
- Additional benefits
  - Increase life of mine
  - Asset remains post closure



Hybrid power generation for Australian off-grid mines, ARENA, June 2018 https://arena.gov.au/assets/2018/06/hybrid-power-generation-australian-off-grid-mines.pdf







#### The site

- 19MW diesel gensets
- Average load: 11MW
- Average power usage: 100 GWh per annum
- Average diesel consumption: 25,000,000 l/a

#### The project

- Commissioned in 2016, 5.5 year PPA with the site, 20 hectares, +34,000 panels
- 6MW lithium-ion batteries (smoothing, ramp rate control)
- \$41 million (\$20.9 from ARENA)
- Supplies 15-20% of site consumption, 21 GWh per year, reduces diesel by 5,000,000 l/a





## Summary



What does your energy dollar buy?

Energy prices will remain volatile

Renewables can help you fix a long term price

What next?

Contract structures and time of use considerations

Many drivers outside control of the site

Reduce price risk, increase project life

Understand the real cost of energy, reduce consumption, manage price volatility

## **About Energetics**





### Policy and strategy advisory services

We assess risks and opportunities, model impacts including emissions trajectories, and develop evidence-based recommendations for effective energy efficiency, energy productivity and demand side policies and programs.



#### Energy markets: electricity, gas and renewables

We develop risk managed energy solutions tailored to the individual needs of our clients. Our advice spans a range of flexible and fixed price contracting options and analysis of the risks and opportunities for investments in large scale energy generation.



# Commercial scale renewables and energy efficiency

The economics of on-site power have swung in favour of renewable energy options. Energetics can size, scope and develop robust business cases to ensure that any investment delivers broad energy productivity benefits.



#### **Energy accounting**

As energy contracting, forecasting and budgeting become increasingly complex, our energy accountants manage your energy spend, interrogate data and deliver accurate, insightful reports.



## Reporting, compliance and program audit services

Increasing scrutiny of climate risk management strategies demands expert reporting across mandatory and voluntary schemes. With experience working for large, complex businesses across all sectors, we ensure that your reports add value to your business' brand.

### Disclaimer

The information contained in this presentation is for information purposes only and is not intended to be financial product or investment advice or a recommendation.

Energetics Pty Ltd is authorised to provide financial product advice on derivatives, carbon units, Australian carbon credit units and eligible international emissions units to wholesale clients under the Corporations Act 2001 AFSL No: 329935.

In providing information and advice to you, we rely on the accuracy of information provided by you and your company. This presentation has been prepared without taking into account the objectives, financial situation or needs of any individual. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and seek legal and taxation advice appropriate to their jurisdiction. Statements made in this presentation are made as at the date of the presentation unless otherwise stated.

**Past performance:** Past performance information given in this presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance.

**Future performance:** Forward-looking statements, opinions and estimates provided in this presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

Forward-looking statements: Forward-looking statements including projections, guidance on future earnings and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. Actual results, performance or achievements may vary materially for many projections because events and actual circumstances frequently change. This can impact forecasts, which may result in material differences.

## Contact us

Meet our people Adelaide | Brisbane | Melbourne | Perth | Sydney

#### Follow us



www.energetics.com.au



@energetics\_au



www.linkedin.com/company/energetics-pty-ltd

