



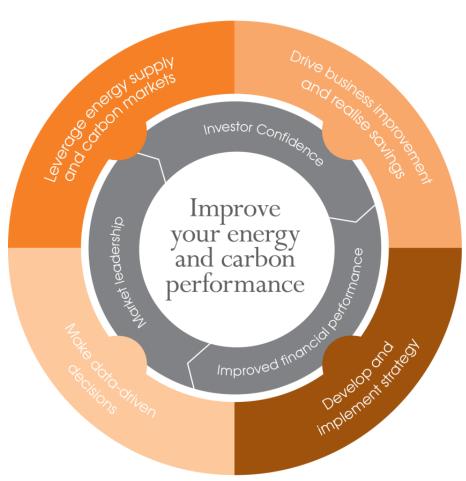
About Energetics

A specialist energy, carbon and sustainability consultancy.

For more than 30 years we have worked with Australia's largest energy users and all levels of government.

We help clients:

- mitigate climate change risks and meet all compliance obligations,
- identify and develop opportunities
- · reduce costs and lift productivity,
- improve market positioning through enhanced brand and reputation.





Overview



Energy
efficiency and
energy
productivity in
the sector

What does your energy dollar buy?

Different opportunities for reducing this spend

What does this mean for research?

66 Why does productivity matter so much? It's helpful to go back to basics: "doing more with less" is the foundation of improving performance in mining and leads directly to raising shareholder returns. McKinsey, Productivity at the mine face, 2016

Energy efficiency vs energy productivity



Energy efficiency

kWh per production amount

- kWh per tonne total material moved
- kWh per ROM tonne

Energy intensity

kWh per tonne product

Energy productivity

kWh per \$ product

\$kWh per \$ product

Energy efficiency vs energy productivity



Energy efficiency

kWh per production amount

- kWh per tonne total material moved
- kWh per ROM tonne

Energy intensit

kWh per n product





Corporate energy productivity: information sources



Energy information

- Sustainability reports/GRI G3 and G4
 - Totals available, breakdown for regions not consistent
- CDP focus on emissions
 - Energy totals for regions not broken down by source

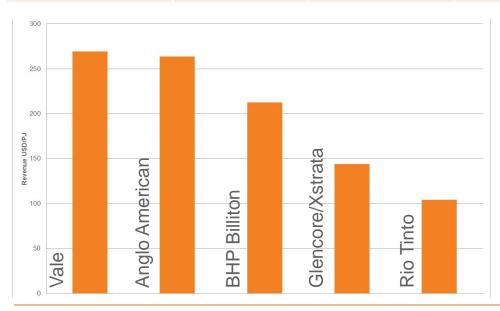
Financial information

- Quarterly and Annual reports
 - Consistent and comprehensive
 - Rules are well established



Corporate energy productivity

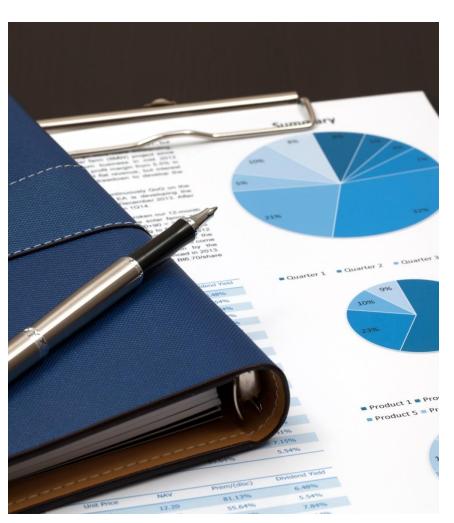
| Company | 2012 | 2013 | 2014 | EBITDA as % of revenue |
|------------------|---------------------------------------|------|------|------------------------|
| | Revenue per energy consumed (USDm/PJ) | | | |
| Vale | 257 | 304 | 247 | Not reported |
| Anglo American | - | 277 | 251 | 28 |
| BHP Billiton | 239 | 203 | 196 | 48 |
| Glencore/Xstrata | - | 147 | 140 | 36 |
| Rio Tinto | 101 | 106 | 106 | 40 |







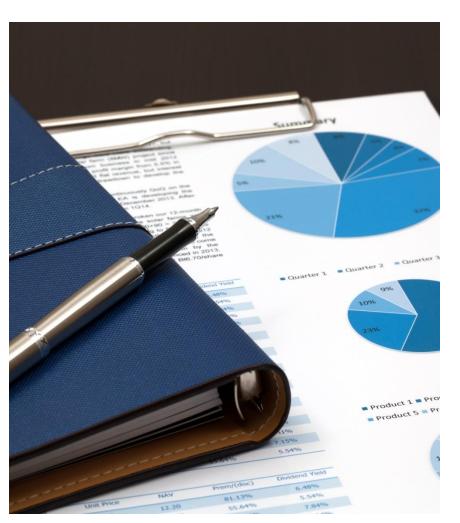
Commodity energy productivity



Where did I look?

- Sustainability reports
- CDP reports
- Production reports
- Annual reports

Commodity energy productivity



Where did I look?

- Sustainability reports
- CDP reports
- Production reports
- Annual reports

Energy Efficiency
Opportunities



Commodity energy productivity

| Commodity group | Sales value per energy consumed (USDm/PJ) |
|--------------------------------|---|
| Iron ore | 1100 – 1800 |
| Gold | 250 – 500 |
| Coal thermal and coking | 180 – 300 |
| Base metals Ni, Cu, Zn, Pb, Mn | 100 – 240 |
| Alumina | 0.1 - 0.3 |



How can this be used

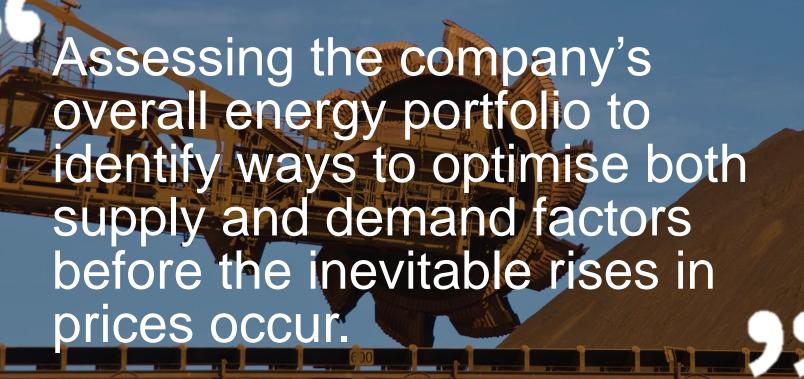
Corporate Program or Policy

- Economy-wide requires a commodity focus
- Corporate performance is too complex to generalise
 - Company-specific KPIs
- Publicly available information sets are currently not adequate to inform energy productivity outcomes

Site improvement

- Understanding what your energy \$ buys is important
- Energy efficiency is not the whole answer
- Link to commodity performance through sales value





Deloitte, Tracking the Trends, 2016



What does your electricity \$ buy?

Retail charges

- Consumption (kWh)
- Peak, shoulder and off peak

Network

- Fixed (day)
- Capacity (kVA and rolling kVA)
- Demand (kWh)

Environmental

- LRET (kWh)
- SRES (kWh)

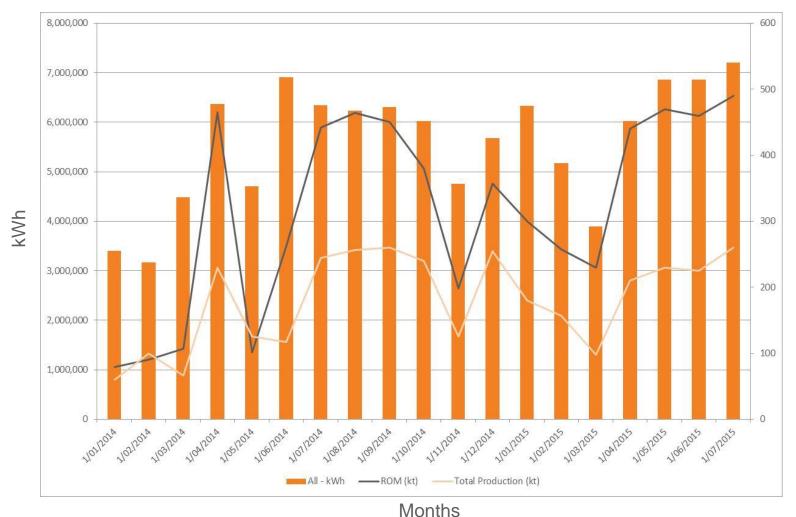
Other contestable

- Market (kWh)
- Metering (day)





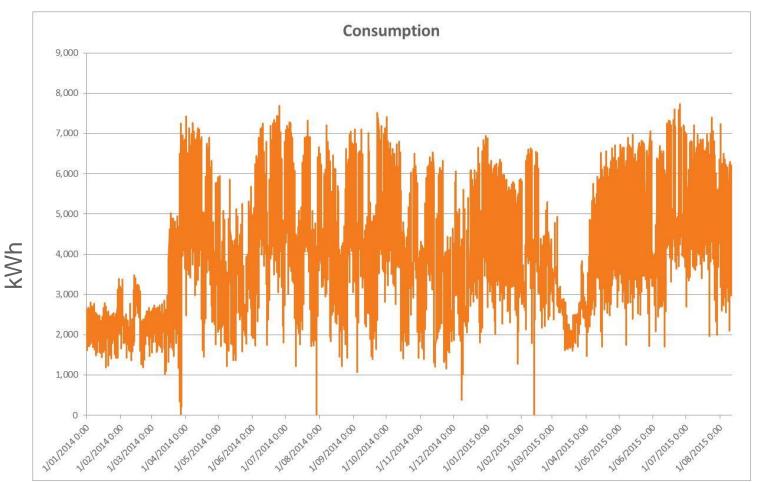
Applying this to an open cut mine



energetics^{*}



Based in 15 minute interval data



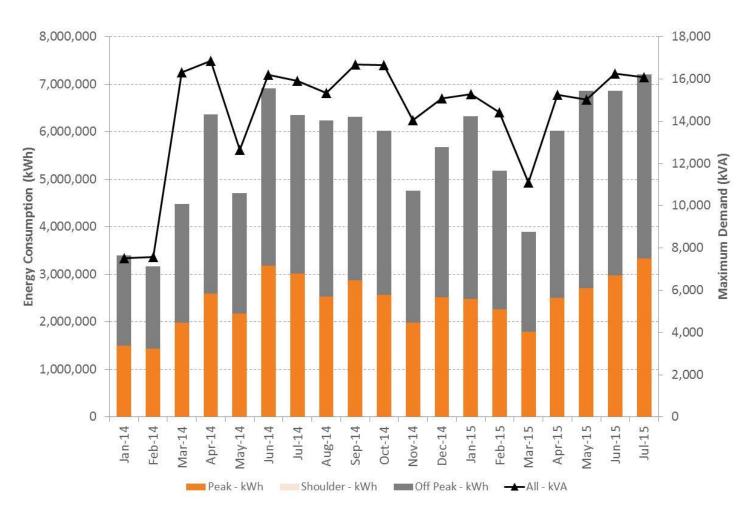
Days

18 months of interval data



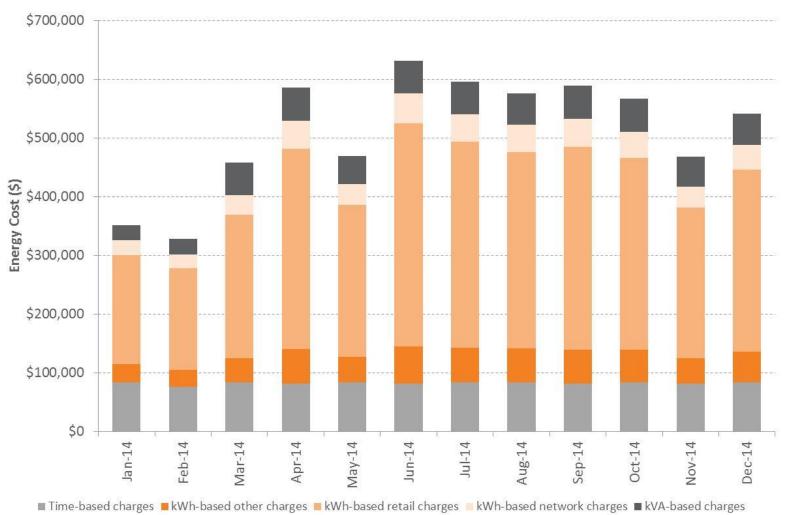


Breaking down time of use

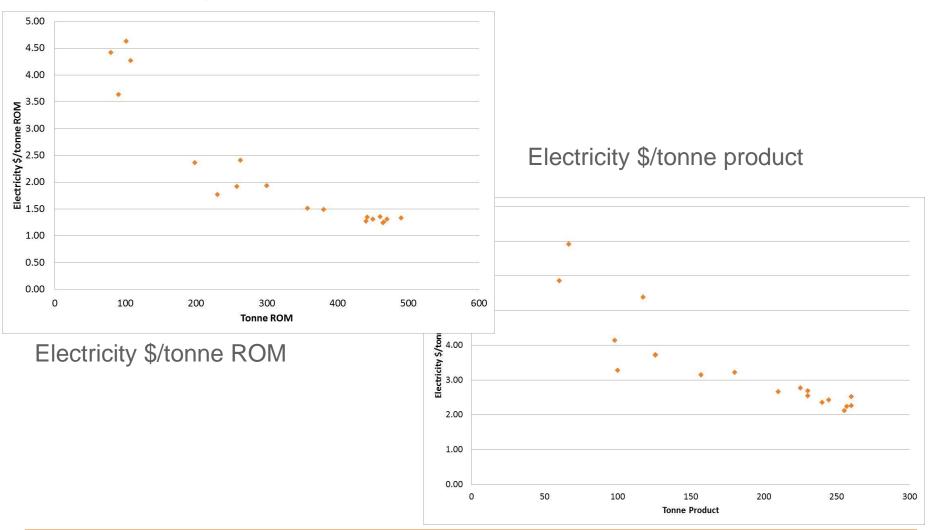




Applying differential costs

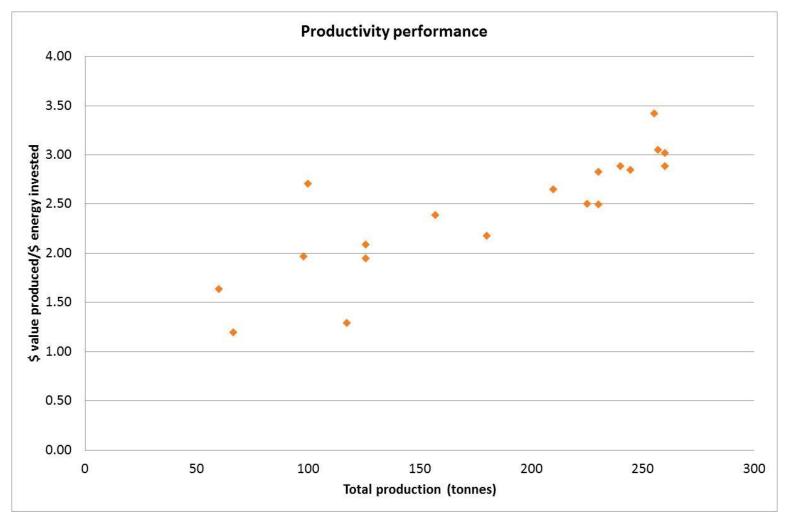


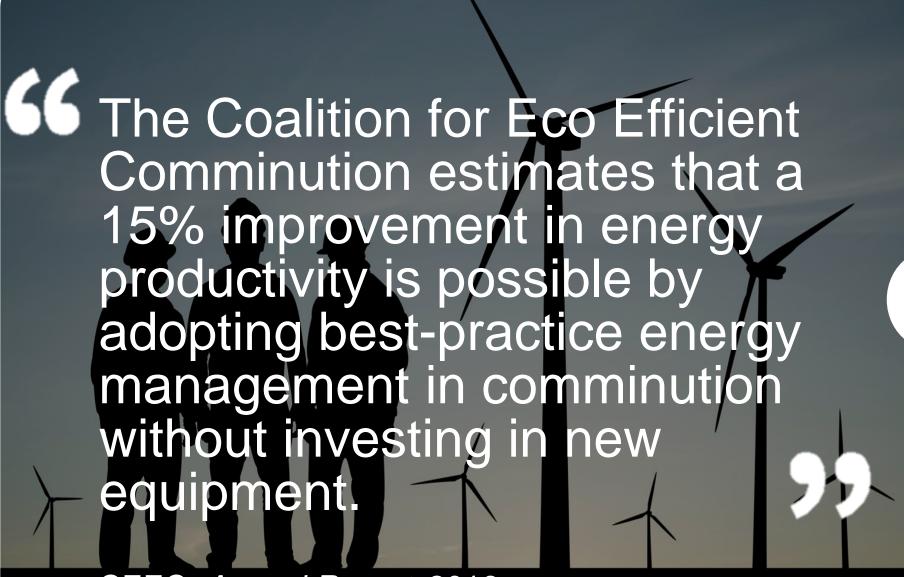
Electricity cost KPIs





Electricity productivity KPI

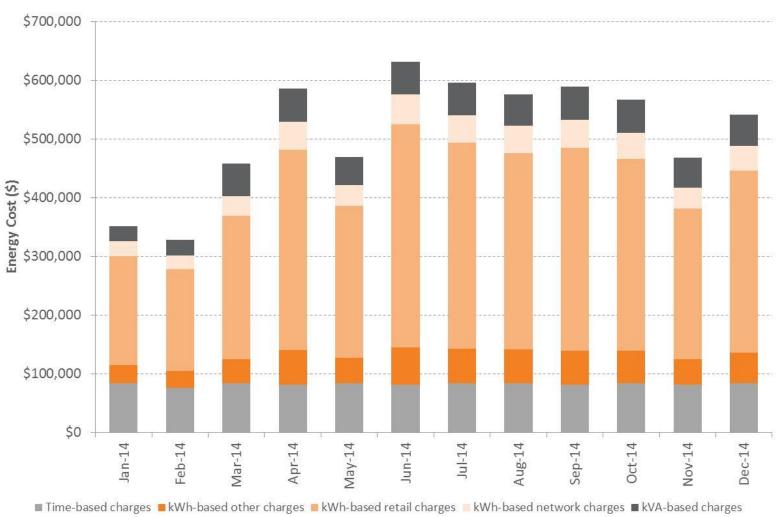




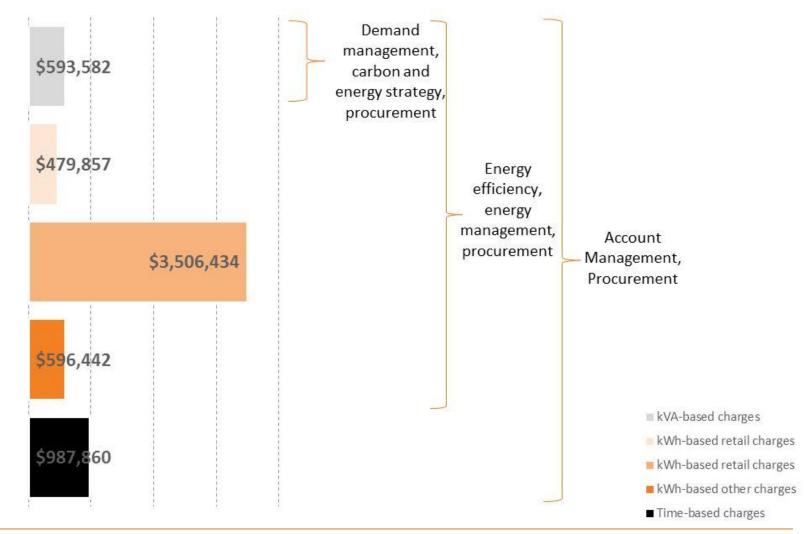
CEEC, Annual Report, 2016



Site specific improvements



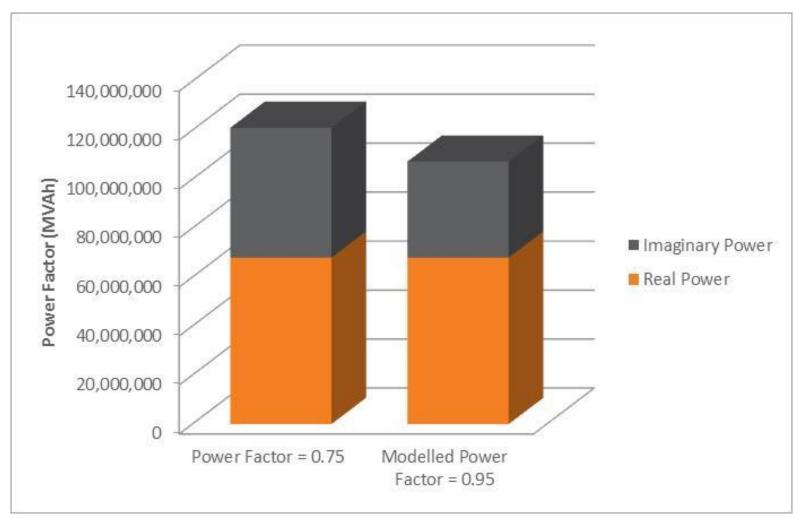
How can this be improved?





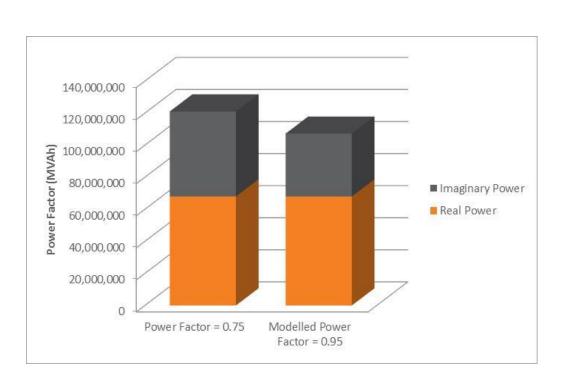


Impact of equipment on site





Impact of equipment on site



Manage harmonics on site and reduce costs

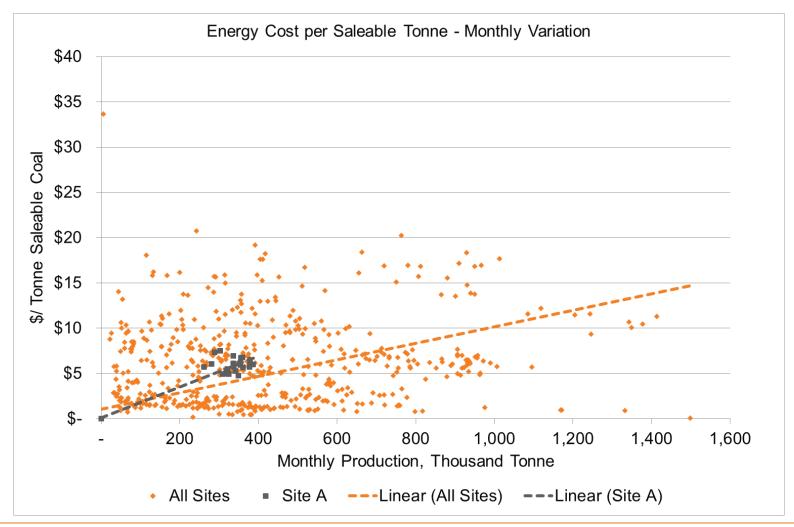
Energy and maintenance

Off grid sites

- Very similar impacts to on grid sites: contracts include kWh, kVa constraints
- Reduced need for spinning reserve to support poor power factor

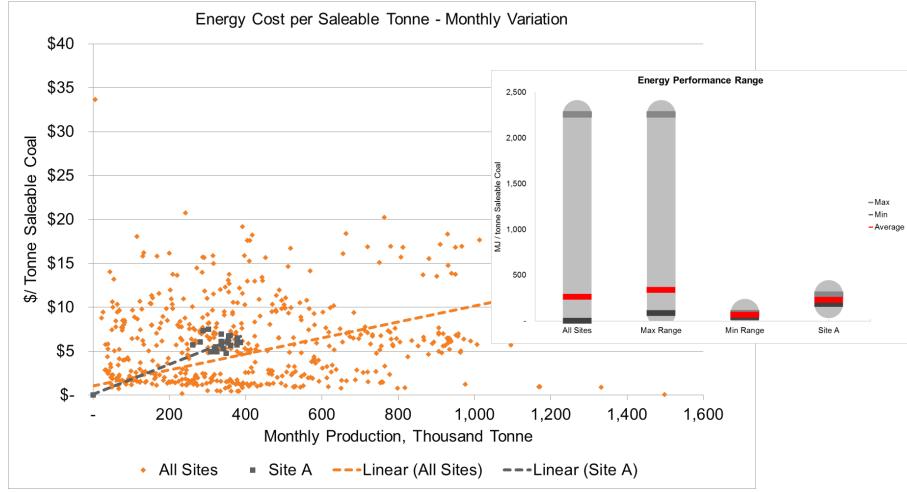
Benchmarking to target reductions





Benchmarking to target reductions

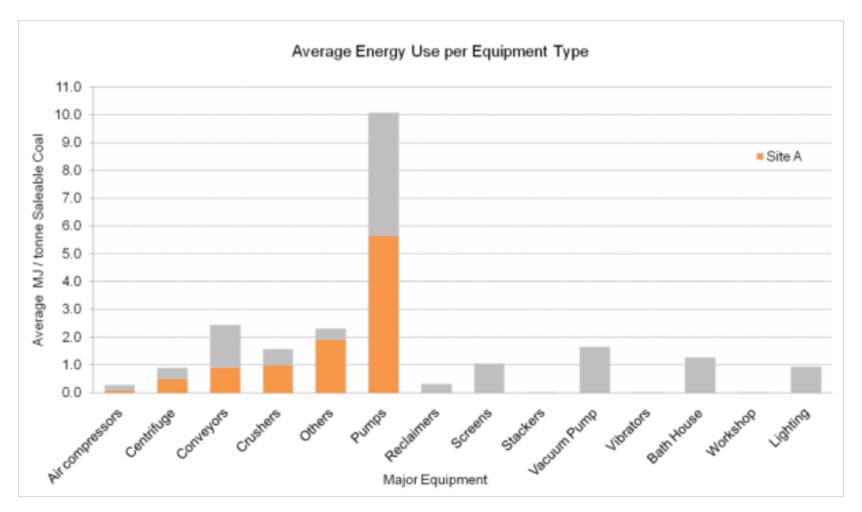






Benchmarking to target reductions







CEEC Energy Curve program

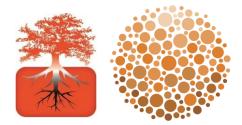
Collect, measure and compare comminution energy intensity

Provide a simple, visual and global methodology for assessing best practise

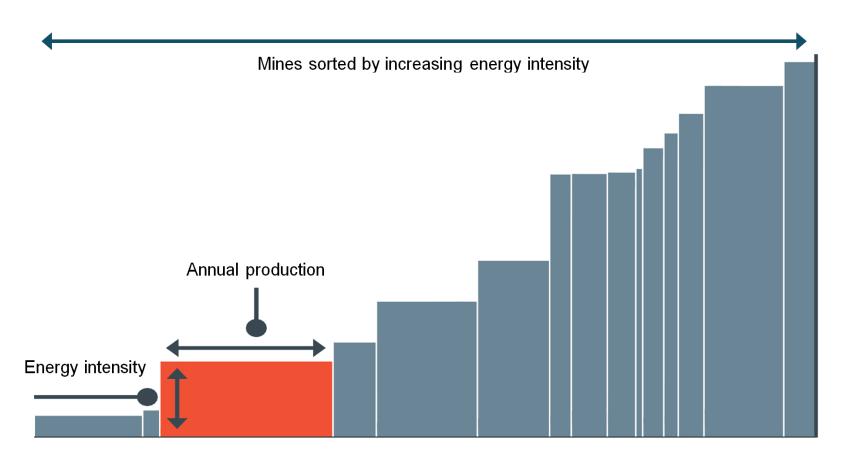
Motivate operations to improve comminution efficiency (move down the Energy Curve) to achieve best practice







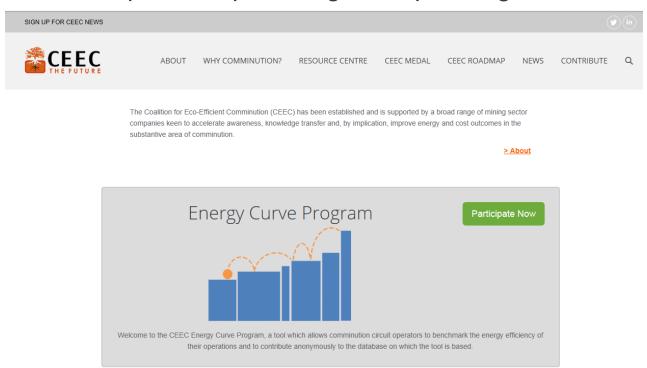
Energy Curve methodology



Initial sources of data for the Energy Curve

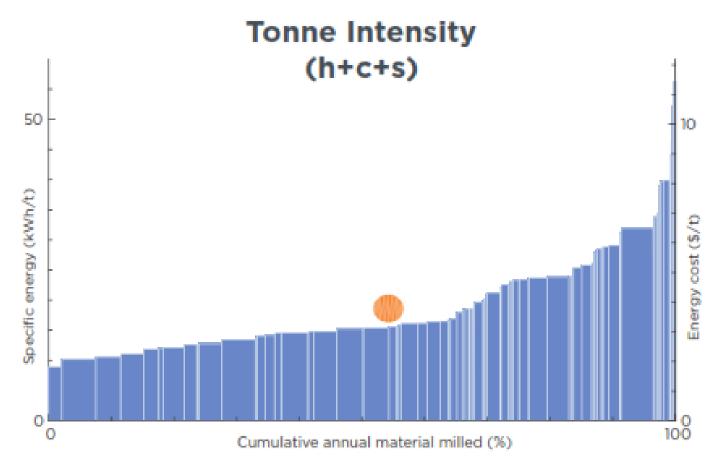


16 technical databases including JKMRC, JKTech, AuslMM publications Growing number of operators providing real operating data



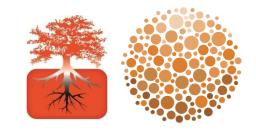
Are there real improvements that can be made?

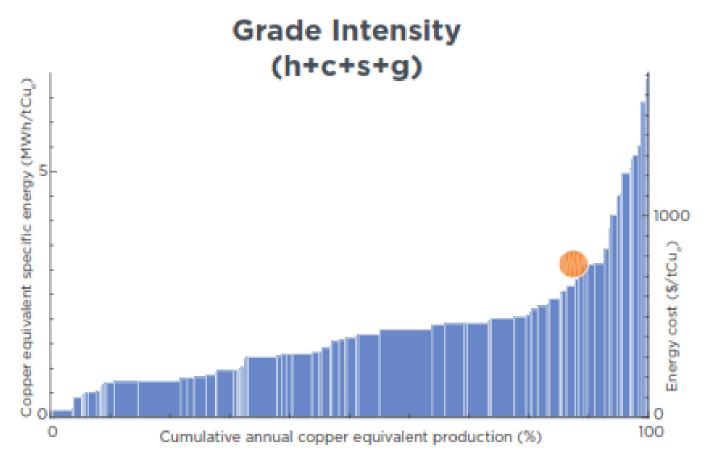




Ballantyne 2014

Productivity considerations change the response

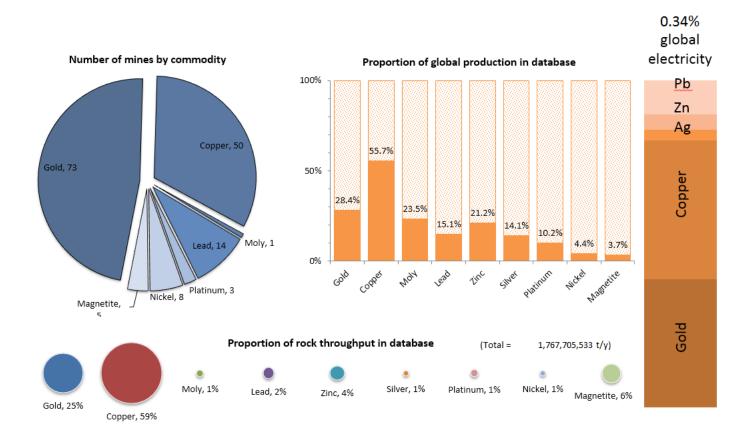




Ballantyne 2014



Current energy curve database



As at 23/08/2016

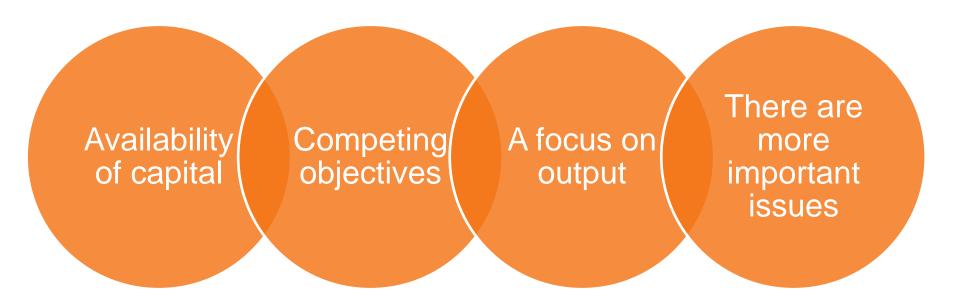
Global production is assessed using data from the US Geological Survey

http://www.ceecthefuture.org/energy-curve-program/





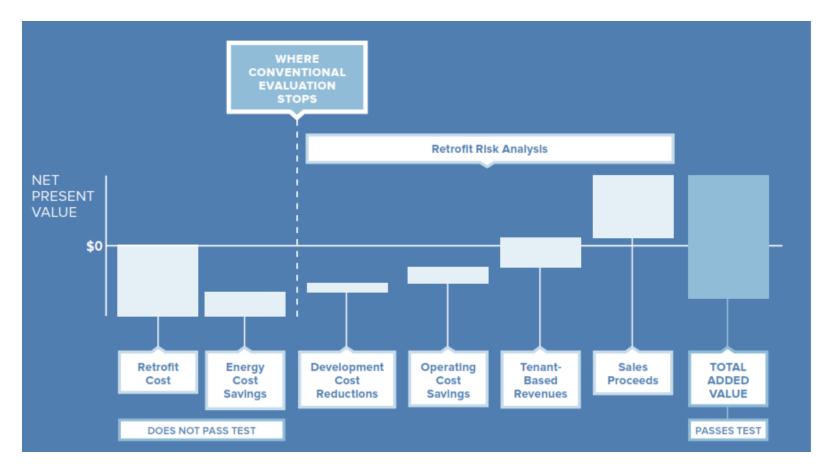
Barriers to change



All of these point to the materiality of the decision, if there was more at risk the decisions would be different



Approaches in other sectors

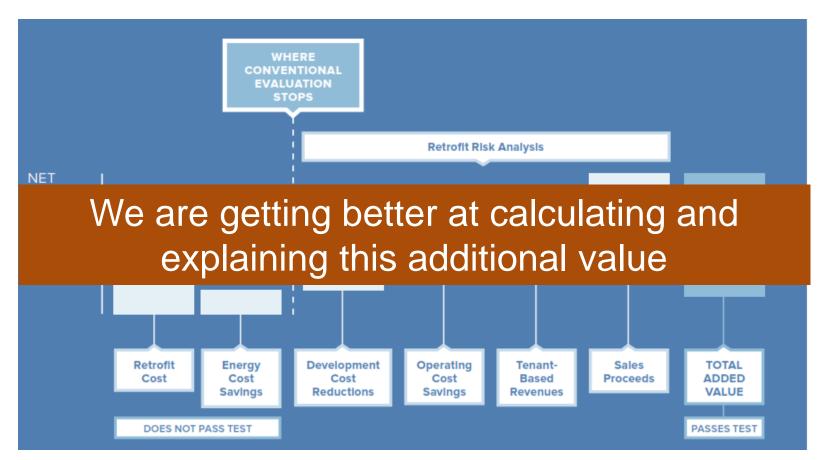


RMI 2015 www.rmi.org/retrofit_depot_deepretrofitvalue





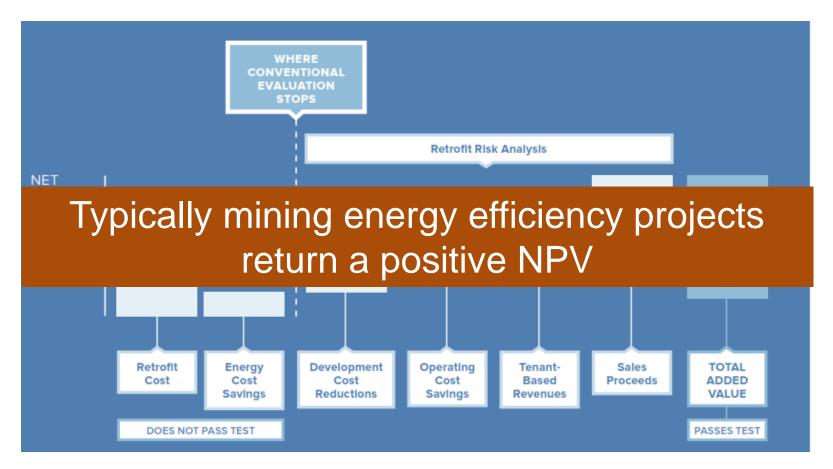
Approaches in other sectors



RMI 2015 www.rmi.org/retrofit_depot_deepretrofitvalue



Approaches in other sectors

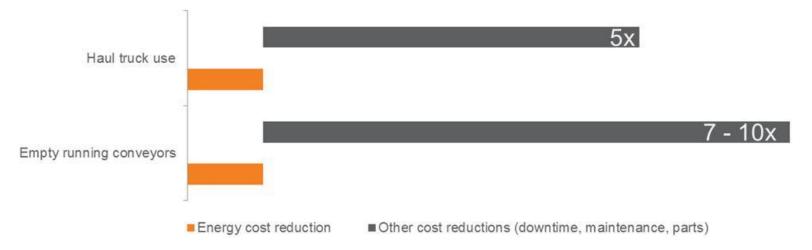


RMI 2015 www.rmi.org/retrofit_depot_deepretrofitvalue

Can we paint the same picture for mining?



Many energy efficiency projects return a positive NPV on energy cost alone



Energy is around 10% of operating costs but influences significantly more savings

Energy is a powerful diagnostic tool for overall plant productivity

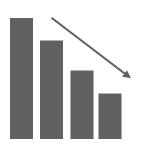
And it is easy to measure



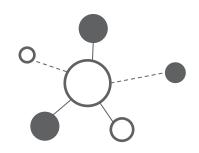


The bigger picture

Lower total energy demand has multiple benefits:



Reduces the size of any installed site generation capacity



Reduces demands on aging reticulation equipment and associated connection costs



Improves the case for renewables on site

 Changing the energy cost profile over time can extend mine life





The research challenge

- Energy savings are typically under-estimated when treated as a fixed cost: \$ per kWh
- Consider impacts of reductions in:





- Energy costs should be encoded as non-linear functions in optimisation
 - Time
 - kWh
 - kVa

Summary



Energy
efficiency and
energy
productivity in
the sector

What does your energy dollar buy?

Different opportunities for reducing this spend

What does this mean for research?

The differences and what this means for companies and policy

Contract structures and time of use considerations Understand your energy cost breakdown to focus your efforts – contract, demand shifting, benchmarking, management

Energy cost as a non-linear function of time, kWh and kVa

Questions

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